

# Fomento San Sebastián



DONOSTIA  
SAN SEBASTIÁN

donostiasustapena  
fomentosansebastián

“Fostering entrepreneurship through  
coworking spaces”



Interreg Europe Webinar  
13<sup>th</sup> June 2024

Donostia San Sebastián

## About the city

**189,093**

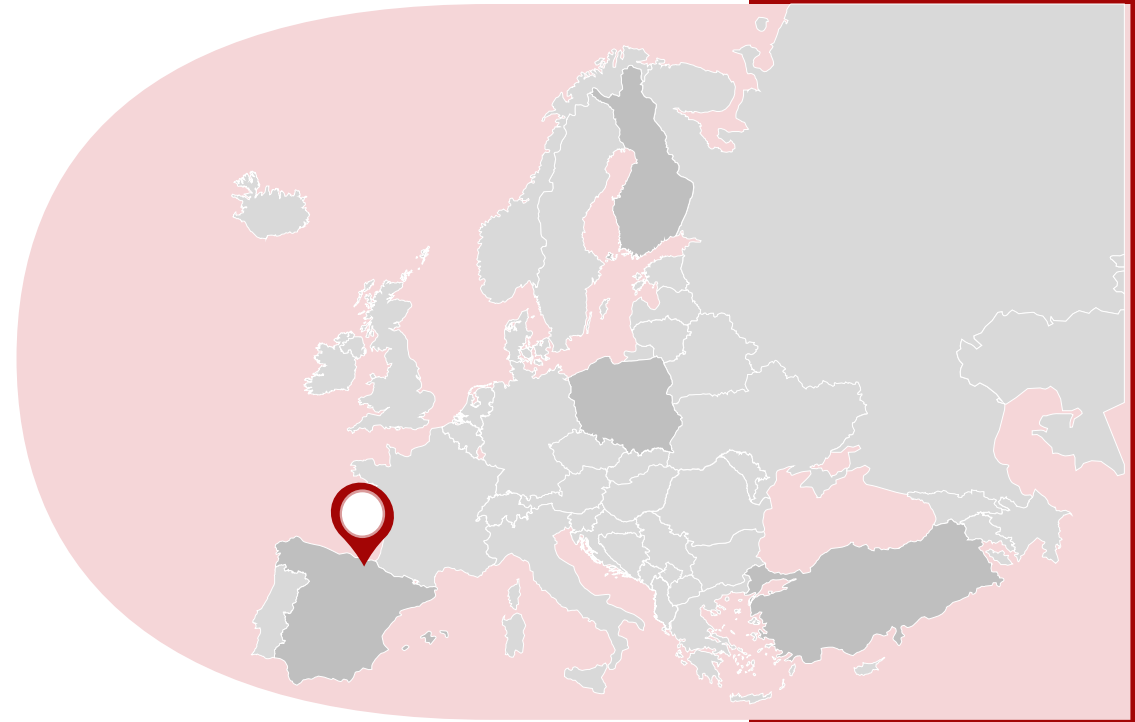
Inhabitants

**328,000**

Including the  
metropolitan area

**<25km**

Border with  
France



## About Fomento San Sebastian

### > MISSION

**Municipal public innovation company** devoted to promoting and developing **innovative projects** that boost **economy** and **employment** in the city, with a focus on people through its collaborative model.

### > VISION

Grow as an organization and become a key agent to boost innovation in San Sebastián

# A city of science and innovation

**3.7%**

**GDP investment in R&D+i**  
EU 2,4%, SP 1,44%, EUS 2%

**4.60%**

**Population  
working in R&D+i**

**Top 3** business density

**3rd city in Spain**  
(80 businesses /1.000 inhab)

**49% GDP**

**KIBs (knowledge-intensive  
companies)**

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## Collaborative Science

- The **Ministry of Science and Innovation** designated San Sebastián as a **city of science and innovation**.
- **Nature** magazine ranks us among the 200 cities with the largest number of international scientific publications and the **first in collaborative science globally**.

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## Key Disciplines

- Biosciences/Health
- Nanosciences
- New materials
- Electromobility
- AI
- Quantum Technologies

# Positioning the city as a hub for innovative entrepreneurship

## Talent development Training Hub

Development programmes / challenges (Young people/scientists/women)

Advanced training for entrepreneurs

Training in Innovation: Re-skilling/Up-skilling

## Project Acceleration and Scalability

Entrepreneur's office

EKIN+ acceleration programmes

Financial support tools

## Ecosystem connection

City Entrepreneurship Strategy Advisory Board

Innovation Community-Invest SS attraction line platform:

Investments, business projects, events-MICE, Talent, etc.

**Physical spaces**

# Entrepreneur's challenges

Factor	Diagnostic	Working lines
Bureaucracy		
Physical spaces needs	<ul style="list-style-type: none"> <li>• Access to premises for the development of business activity represents a brake for the entrepreneur on several levels:                             <ul style="list-style-type: none"> <li>- The difficulty of finding adequate premises.</li> <li>- The rental costs average and the purchase price.</li> <li>- Financing of eventual works.</li> <li>- The management of activity and construction licenses and their deadlines.</li> </ul> </li> </ul>	<p>*Development of an advisory service integrating the following points:</p> <ul style="list-style-type: none"> <li>- Search and identification of premises.</li> <li>- Advice on status and process regarding activity licenses.</li> <li>- Aid for rental or financing of works on premises.</li> </ul> <p>*Reflection of FSS business centers - Differential offer.                      * New working line with the City Council for activity and construction license points.</p>
Project development		
Financing		
Personal life vs project	<p>*Access to housing, especially rented, is a great obstacle when it comes to combining a personal and professional life.</p>	<p>*Development of a program at EKINN to welcome local and foreign entrepreneurs.</p>



# Business Centres

Fomento San Sebastian owns **7 business centers**, spread throughout the city with state-of-the-art infrastructure and free consulting, innovation or internationalization services.

- Enertic (Innovative projects)
- PIA (Audiovisual sector)
- CEMEI (KIBs)
- Villa Yeyette (Gastronomy)
- Zentek (IT sector).
- Belartza (Industrial companies and thir-sector companies)
- Democenter (Businesses linked to Services).

## Data

- 274 spaces available- 214 booked.
- +90% of meters booked.

## Services offered (1st year for free/discount if beneficiary of Foment's programmes)

- Meeting rooms, co-working spaces, big events spaces, industrial spaces, advisory services, gym services, kindergarten, etc.

## Challenges

- Reflection on the Businesses centres model- New approach

# Accommodation and soft landing

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## 01 ACCOMMODATION

### Talent House: residence for researchers

- 80 apartments of various types and common spaces so that whether you come alone or with your family you feel like a home from day one.

### EKINN: residence for entrepreneurs

- 70 apartments in the city center, with access to the transport network, with the highest sustainability evaluation.

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## 02 SOFT LANDING

- We help you make your arrival and stay in San Sebastián easier and more pleasant through personalized advice on the management of procedures:
- **Administrative procedures:** entry, visas, banking system, etc...
- **Sanitary system.** Educational system, local languages and homologation of degrees.
- **Information about the city:** sociocultural agenda, transportation, sports, leisure, etc.
- **Support to families** and couples

Fomento de San Sebastián  
**Talent House**



Residence for  
Researchers



Accommodation



Soft Landing  
Programmes



Over 3.300  
people hosted



75 nationalities



10 years





Fomento San Sebastián

# EKINN

EKINN is an open space to push forward advanced innovation and entrepreneurship in San Sebastian

An open space to help young people, start-ups and businesses with innovative projects find inspiration as well as support to develop their talent and speed up their ideas

An open space that **connects key agents of the local and international ecosystem** to multiply opportunities and make San Sebastian a city where innovative projects are born and developed.

[EKINN website](#)



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New advanced entrepreneurship centre

# Main services

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## Residential Area

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70 apartments

25 to 45 m<sup>2</sup>

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Shared spaces –  
Living room and  
Work area

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Car Park

-  
Laundry

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## Advanced Entrepreneurship Center

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Entrepreneur's office

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Workspaces -  
coworking

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Meeting spaces

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Training rooms

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Open Space –meetings  
and presentations

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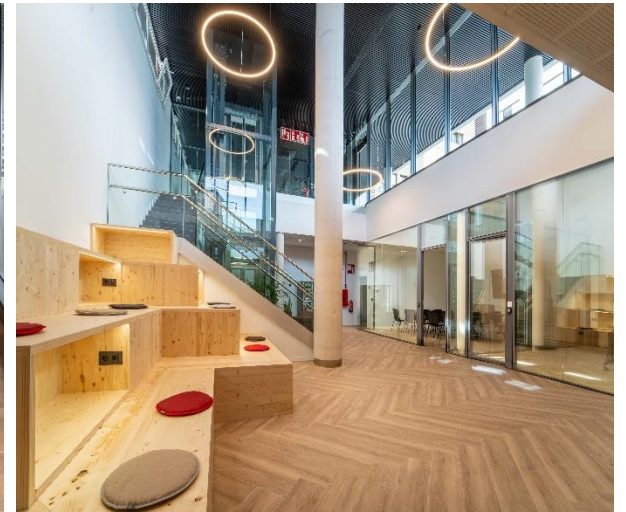
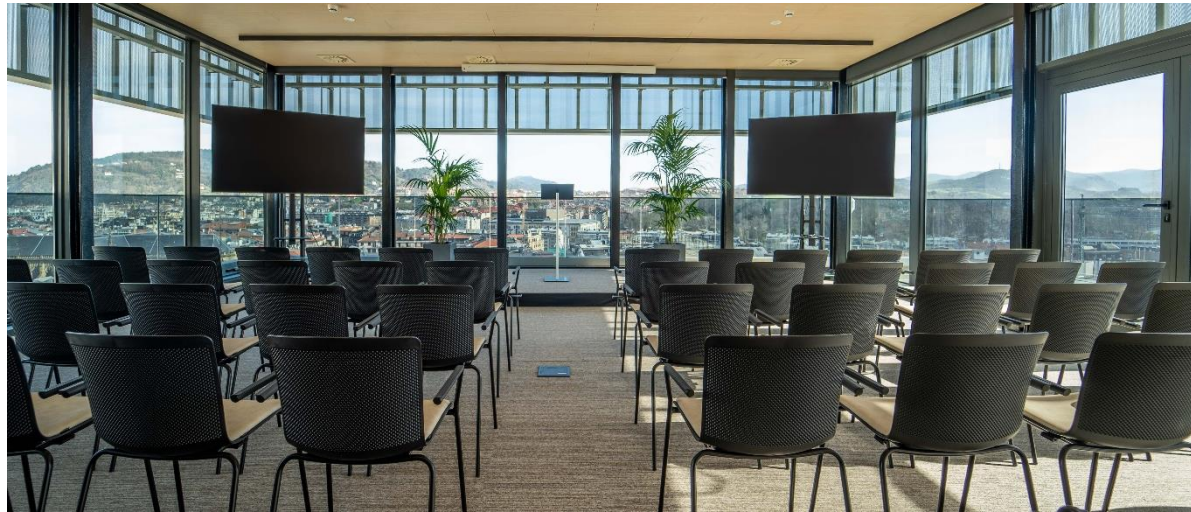
Conference room





New advanced entrepreneurship centre

# EKINN



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*Thank you!*  
*Eskerrik asko!*

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