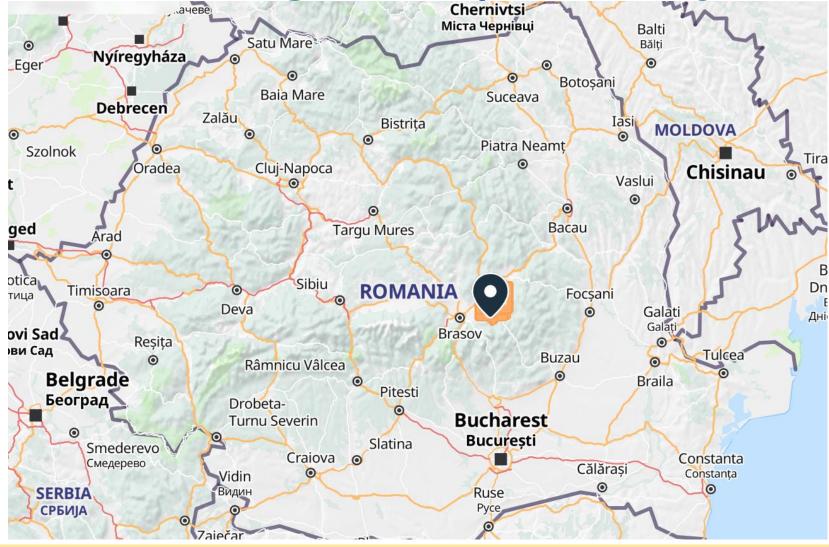


# Vama Buzăului village – Brașov county - Romania





# How it started

• In 2018, when the village of Vama Buzăului in Brașov County was accredited as a local interest touristic area.



#### Situation

- More and more tourists were coming to Vama Buzăului, a majority one day destination at that time.
- There was NO place where you could eat.



# Resources & Research

- Studying similar experiences from Italy, France, Austria, Bulgaria. European legislation.
- Studying poor national legislation the internal order of The National Agency for Food Safety in Romania.
- Meeting with the local authorities DSVSA Brașov, the Mayor of Vama Buzăului, Brașov County Conuncil
- Meeting Ivan Patzaichin at Bucharest the Ministry of Agriculture
- Meeting the representatives of The National Agency of the Mountain Area and The Ministry of Agriculture
- Meeting local producers and interested people in Vama Buzăului
- Why Vama Buzăului? Do we need a branding? At what level?
- My own experience how McDonald's was founded by Ray Kroc / Luado Chocolate / etc.



# Conclusions

- Poor gastronomy in rural area for tourists. No network(s), only individuals.
- Poor legislation. Lot of endangered recipes, especially in rural areas.
- Lack of trust from consumer side, black market in touristic villages.
- Broken chain for the tour operators and individuals which want to visit rural areas.
- Less and less local producers, no orizontal growth economy in rural areas
- Poor added value for the real value of basic products made by local producers
- Long chain for producers, less sustainability, carbon footprint.





- Starting a Pilot Project in Vama Buzaului Brasov County Romania
- If it works, expand in entire Brasov County
- If it works, expand in Romania, starting with touristic areas
- If it works, go to European level

#### I want to achieve

 Minimum waste, encourage local producers, creating shortest possible chains, bringing more tourists in rural areas and making memorable experiences, creating sustainable local communities, lowest carbon footprint, a reliable growing network for all actors involved.



### The Question(s)

Where can you experience today a real, certified, unique culinary experience in the rural environment? How can be replicated, promoting the local culture and recipies?

#### Or otherwise:

1. Where can you eat well, healthily, and safely for you and your family if you visit or are just passing through the rural area?

2. What convinces you to choose a specific gastronomic location in the rural environment?

3. How can the rural environment with untapped/insufficiently exploited tourist potential be revitalized?

4. A way to create community synergy and a model of rural socialization around the gastronomic act.

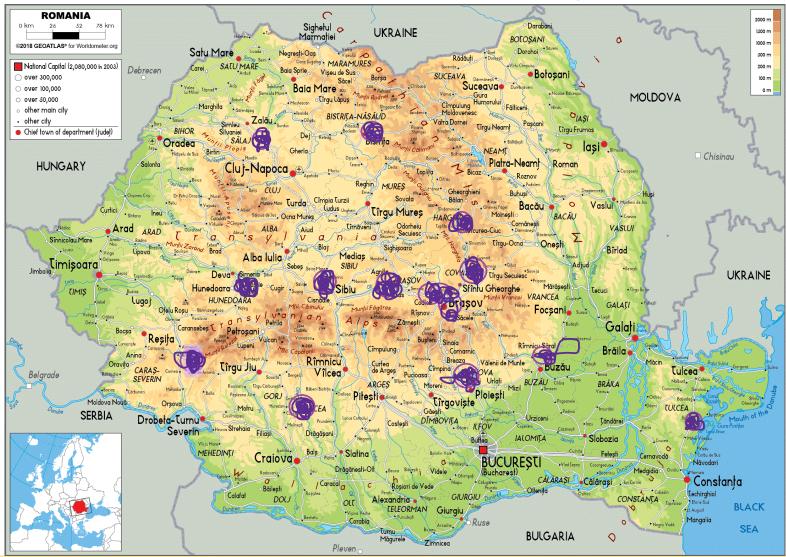


- It's an authentic, safe rural dining experience with local, healthy ingredients;
- The menu is simple and short and can be consulted very easily;
- There is a transparent price for a full menu or a fraction of a menu, regulated by supply and demand depending on the location;
- You'll interact directly with those which are preparing the food the local producers;
- Gastro Local points are easy to find: see <a href="https://www.gastrolocal.ro">www.gastrolocal.ro</a>;
- It is desirable to make a reservation at the desired Gastro Local point;
- GL are NOT restaurants, production and response capacity to potential customer requests are limited (max 15 people once);
- At least 70% of the food on the table, consists of local ingredients or from the shortest supply chain of local producers.



- Romanian NGO estabilished in 2021;
- The most important network of local gastronomic points in Romania 43 locations
- He create the Guide for Gastro Local Points, approved by national authorities;
- A growing trade Mark Brand at national level;
- We establish an operating regulation in which quality and safety come first and we ensure its compliance;
- We provide specific consultancy both before and after the realization of the local gastronomic point Gastro Local;
- We mediate local/regional/national/European partnerships;
- We are developing collaborative links with similar networks in Europe;
- We are a unitary and approved discussion partner, in relation to the qualified institutions;
- The law of local gastronomic points: no. 412 of December 18, 2023;
- 2 national conferences with more than 300 participants and all involved ac











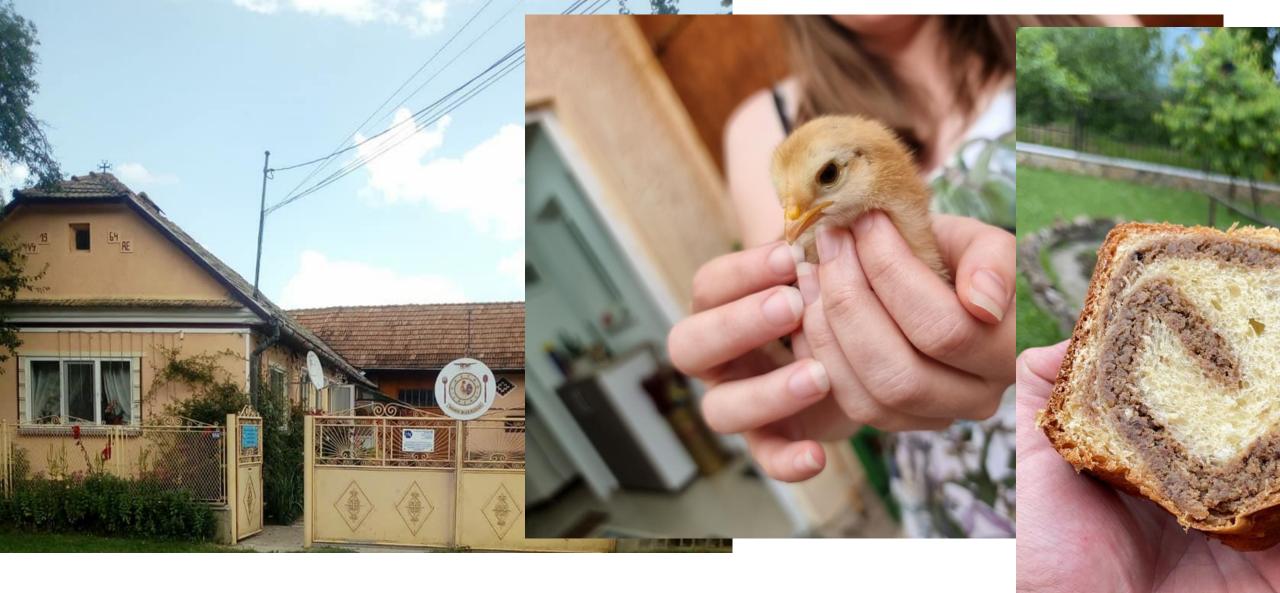




























### Tradiții gastronomice rurale



















#### 30.05 dall

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Oexpruenda su oderarat greciala s o abordare cuma tului sa ailia taste restourantele mastre traditionale obrio aglestam ra revenim. 31-05-2022. Raevan Edavisa, 1851

Subtem din Bucererti, Rep Dominication q' Columbia Gazdele I. primitare. Mancarea exceptionali. Ne domine sa revenitu grany soreiv & Algandm.

#### 31-5-2022

The best sour 9 have in Romania! Anca is passionate about her food and her Clients, really appreciate it! Great hospitality #- ##, #From # =533! TeHO COD: Taiwan.









Thank you!

**Dorian Lungu** 

Asociația GASTRO LOCAL

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www.facebook.com/gastrolocal.ro

