

**Interreg
Europe**



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VIADUCT

Regulatory and legal framework

Good Practices

France

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CONECTUS

FOURNISSEUR OFFICIEL D'INNOVATIONS

Good Practice: Dual legal protection for spin-offs and laboratories

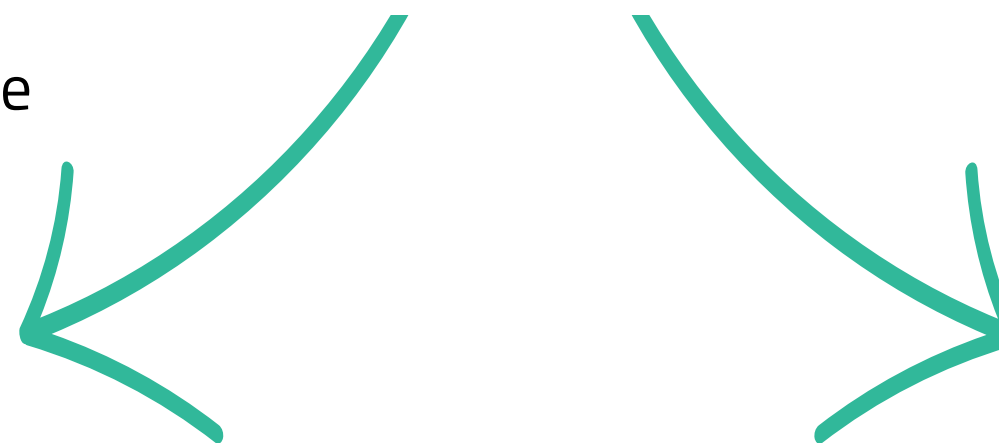


What is Dual Legal Protection?



Problem: After a license has been granted to a spin-off they need technical assistance and R&D expertise

Solution: Conectus bridges the gap with two legal mechanisms to collaborate smoothly



Scientific Contribution Agreement:
Lets the researchers work and have shares in the spin-off while retaining their public status

Research Collaboration Agreement:
Enables joint laboratory-company R&D projects

#technicalassistance

#increasetechnologyreadinesslevel

Good Practice: Dual legal protection for spin-offs and laboratories

Why is this practice successful?

Boosts Spin-offs

- Gain from laboratory support during critical early stages.
- Enables the spin-off to have access to improvements linked to technology
- Enhanced human resources with high scientific qualifications



Empowers Researchers

- Stay in academia while being involved in a spin-off
- Continue to legally contribute to technology with an intellectual and technical expertise
- Follow their invention's success story through the valorization activities

Good Practice: Dual legal protection for spin-offs and laboratories

Key challenges and lessons

Challenges

Providing advice and support to both institutions and spin-offs

- Duration of administrative processes
- Convince the spin-offs to sign both agreements that are complementary
- Budget constraints for researcher and laboratory remuneration



Lessons for replication

This good practice is a short-term investment for institutions and the spin-offs to sustain a long-term return on the intellectual property revenues.

- Institutional policies in the interest of spin-offs' valorization are crucial
- Neutrality is required from the researchers to avoid conflict of interest
- Maintain a strong relationship that allows transparency



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Thank you!

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