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Competitive rural companies, declining rural populations

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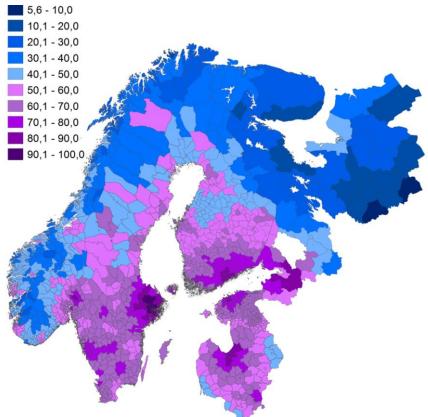
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Contextualising remoteness and rurality at northern Europe

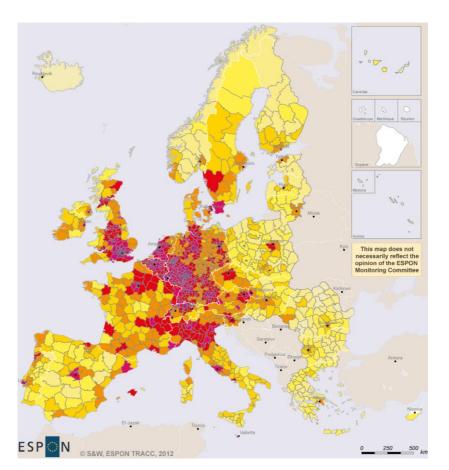


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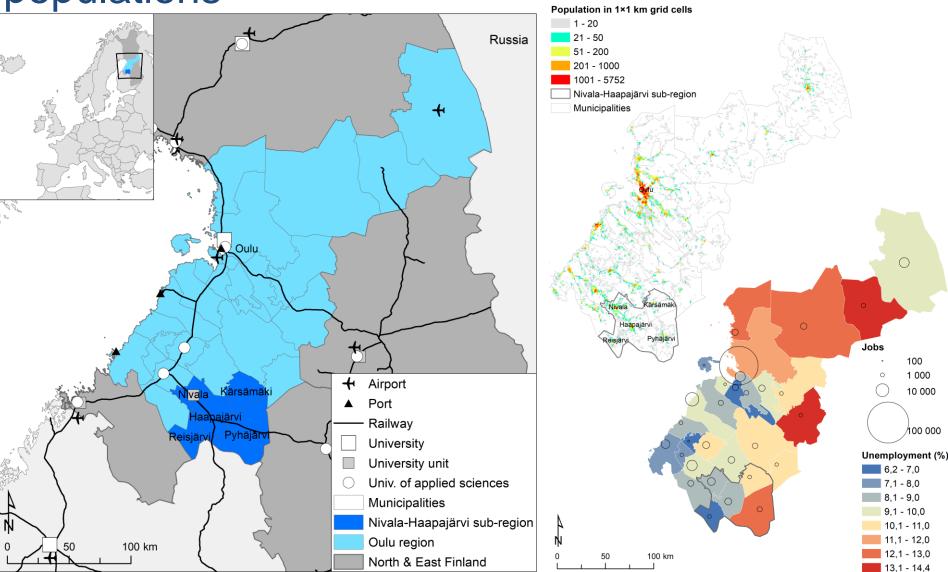


Rusanen J. et al. (2013) SMARCTIC Roadmap to Smart Arctic Specialization. Smart Logistics, Transport and Living Environment (WP3) Summary report.



Spiekermann et al. (2012) ESPON TRACC Final Report - Executive Summary and Main Report.

Future of rural competitiveness within long distances and declining populations



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Peer Networked Enterprise Incubator



Rural SME internationalisation operations model lowers the thresholds to internationalisation to rural companies by peer network and shared marketing.



Small rural companies may have **excellent products** and **strong know-how** in their own specialty field, but **limited contacts to international markets** and low know-how in reaching them.

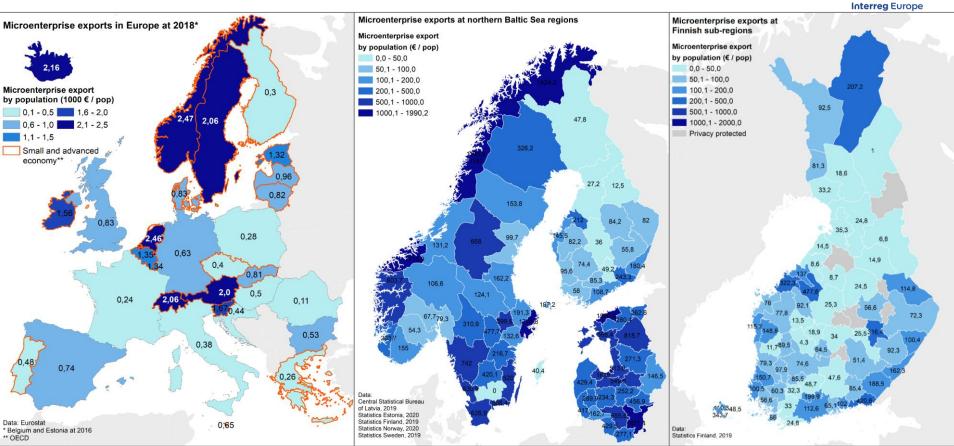
Model presented is a good example of how other firms and public institutions can act as alongside the walker during this marathon from rural start-up to a growing international company.



Does <u>early stage</u> exports matter or is it possible from rural areas?

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Maps: Pauliina Björk & Ossi Kotavaara (2021)



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COVID era and multi-local and locationfree work and entrepreneurship with digital network and platforms

A new positive driver for rural competitiveness **is multilocal, remote and location-independent working and entrepreneurship**, that has experienced drastic increase in rural regions due to Covid-pandemic.

- 1) for attracting (highly) skilled workers to rural regions
- 2) better access to new remotely located jobs from rural regions and
- 3) enabling **location-independent digital entrepreneurship**. Digitalisation enables also rural regions to access better to international business communities.







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Thank you! @ossikotavaara ossi.kotavaara@oulu.fi +358 50 573 9124















